

ANNUAL MEETING AGENDA

Agenda	Time	Lead
Taking a stock of progress made in 2020 vis-a-vis our vision	15 Min	Ashish
Presenting Accounts for 2020 – Collection & Expenditure	10 Min	Chetan
Case study presentation on the freight collaboration project initiated in 2020	15 Min	Dharmesh
Plan for 2021 - Key initiatives and alliances	15 Min	Mani (Lead) / Kartik / Manu / Venu
Governing Body Positions	15 Min	Umesh
Brainstorming on ideas to improve the engagement level of the members	30 Min	Ashish/Dharmesh
Felicitation of new members and awarding members for their contribution to CVSCL's agenda	15 Min	Umesh



STATUS & PROGRESS 2020

Ashish Mendiratta
General Secretary, CVSCL

KEY MILESTONES & ACHIEVEMENTS 2019-2020

1. Incorporated in July 2019
2. 26 Individual Members and 7 Corporate Members
3. Monthly Round Tables
4. Shifted to Virtual Meetings in Mar 20
5. Revamped the Website in Aug 20
6. Annual Event (CxO Leadership Retreat) in Oct 20
7. Brought out 3 Issues of Magazine "Visionaire"

KEY MILESTONES & ACHIEVEMENTS 2019-2020

- 8. Initiated 2 Collaboration Projects – Transport Lanes, Warehouse Sharing**
- 9. Invited 5 startup companies for sharing Technology Innovations / Use Cases (Syook, JDA, Avenir, Stenum Asia, DLT Ledgers) – IoT, Blockchain, Sustainability, Best Practices**
- 10. Sharing of Use Cases by CVSCL Members (HCCB – RPA, PATH – Healthcare Supply Chain)**
- 11. Two internal Panel Discussions by the CVSCL Members**

KEY MILESTONES & ACHIEVEMENTS 2019-2020

- 12. Two internal studies conducted – Supply Chain Competencies and Supply Chain KPIs**
- 13. Connected with XLRI, Jhajjar and agreed on collaboration areas**
- 14. Provided CVSCL's inputs for the Urban Logistics Study conducted by CII**
- 15. CVSCL was represented in multiple online events**



WHAT WENT WELL

- Continued momentum in 2020 and regular meetings despite COVID19 disruption
- Annual Event that stood out from the crowd and received good feedback
- Freight Collaboration project implementation
- Panel discussions based on Themes



WHAT DID NOT GO WELL

- Attendance & participation of many members in the monthly meetings
- Contribution to govt. policies despite many opportunities
- Warehouse space collaboration project
- Sharing of best practices by the members



FINANCIALS 2019-2020

Chetan
Treasurer

**Chambers of Visionary Supply Chain Leaders
Receipt & Payment Account for the period ending on 31st Mar 2020**

Sr No	Receipts from Membership Fees	
i	Individual	2,70,000
ii	Corporate	97,000
Total		3,67,000

Sr No	Payments	
i	Incorporation Expense	-32,340
ii	Meeting Expenses	-35,700
iii	Accounting Expense	-42,189
iv	Misc Expense	-10
Total 2		-1,10,239

Balance at Bank as on 31-03-2020

2,56,761



CASE STUDY – BACKHAUL COLLABORATION PROJECT

Dharmesh

MILESTONES

- **Collaboration projects conceptualized – April'20**
- **Data collection – May'20 to Sep'20**
 - **Anchored by Sandeep Anand**
 - **Freight Lanes spreadsheet on Google drive**
- **Companies shared data on major freight lanes**
 - **Coke, Apollo Tyres, Agro Tech, Nestle, Jusda**
 - **Data collected – 145 Lanes**
- **Jusda India and Agro Tech identified the shared opportunity**
- **Agro Tech conducted freight Reverse Auction – Sep'20**
- **Jusda India won L1 position for the 32 Ft container lot (approx. volume 1000 nos/annum) from Agro Tech's Jhagadia factory to all India**
- **Shipments started – Oct'20**

LEARNINGS & NEXT STEPS

- **Lot of time spent on data collection and follow up – CVSCL Resources?**
- **Process works.**
- **Common interest/ commercial gains should be seen**
- **Future Backhaul Projects – Deploy some logistics company - who connect with Transporters on one end and with user companies in CVSCL.**
- **Utilise the power of the group to negotiate with Transporters.**



PLAN 2021

Mani

Manu/Kartik/Venu

OUR MISSION



*Be a catalyst and voice for
Supply Chain excellence,
intellectual growth and
success*

*Through cross-learning,
collaboration and collective
thought leadership*

PLAN 2021

-  Build a Strong Community of SCM Leaders 01
-  Learn and Share 02
-  Collaborate on Common Initiatives 03
-  Contribute to Supply Chain Profession 04
-  Advocacy & Advisory 05

BUILD A STRONG COMMUNITY OF SUPPLY CHAIN LEADERS

- 1. Grow the Membership Base to 100+ in 2021 (from 38 in 2020)**
- 2. Spread the geographical base to other cities**
- 3. Have a right mix of Practitioners, Start-ups & Consultants**
- 4. Include the level next to the CXO for large companies but follow stringent selection norms**
- 5. Strengthen Governing Body by involving more members to drive some of the initiatives.**
- 6. Secretarial support for better governance**
- 7. Referral incentives for introducing new members**

LEARN AND SHARE

- 1. Include variety of external speakers (apart from start-ups) e.g., Industry bodies, Academicians, CxO, Govt.**
- 2. Quarterly panel discussions on various themes**
- 3. Sharing of minimum 1 Case Study/Story by each member in a year**
- 4. Build repository of best practices through contribution of members**
- 5. Monthly Newsletter**
- 6. Members only Forum option on the Website & Mobile App**

COLLABORATE ON COMMON INITIATIVES

- 1. Build upon the Collaboration Initiatives e.g., Transport Lane sharing, Warehouse space sharing, Collaborative Procurement etc.**
- 2. Collaborate with select Academic Institutions e.g., XLRI, IIM-B (Supply Chain Management Centre), IIFT:**
 - Cross-sharing of knowledge**
 - Instituting research or studies on the important areas**
- 3. Collaborate with consulting companies e.g., ATK, Deloitte for joint white papers / studies**

CONTRIBUTE TO SUPPLY CHAIN PROFESSION

- 1. Promote Supply Chain profession amongst youth**
- 2. Sharing experiences and case studies with the students**
- 3. Offering internship opportunities with the members' companies to the aspiring and meritorious students**
- 4. Institute mentorship program for the young professionals**

ADVOCACY AND ADVISORY

- 1. Register as a Registered Logistics Association with Min of Commerce (an upcoming Govt initiative)**
- 2. Provide inputs to Industry Bodies and Govt. policies, by forming small groups around key themes**

POTENTIAL INITIATIVES – OUTREACH

1. Opinions on hot topics –e.g., LinkedIn (Monthly blog by one of our members / contributions); also, on website
2. Newsletter
3. Share achievements of members in logistics / business magazines (incl CVSCL tag) *through* alliance / tie-up with magazines / journals
4. Bring your buddies* – complimentary meeting attendance

* :

- Peers in SC to gain a perspective of CVSCL meetings prior to becoming full time members
- Team members to build aspirations

POTENTIAL INITIATIVES – SHOWCASE

- 1. Quarterly conferences / panel discussions**
- 2. SC Competitions**
- 3. SC awards – Prestigious**
 - a. Industry**
 - b. Academic (SC schools)**
- 4. Rating of SC Schools**

POTENTIAL INITIATIVES – SHARING

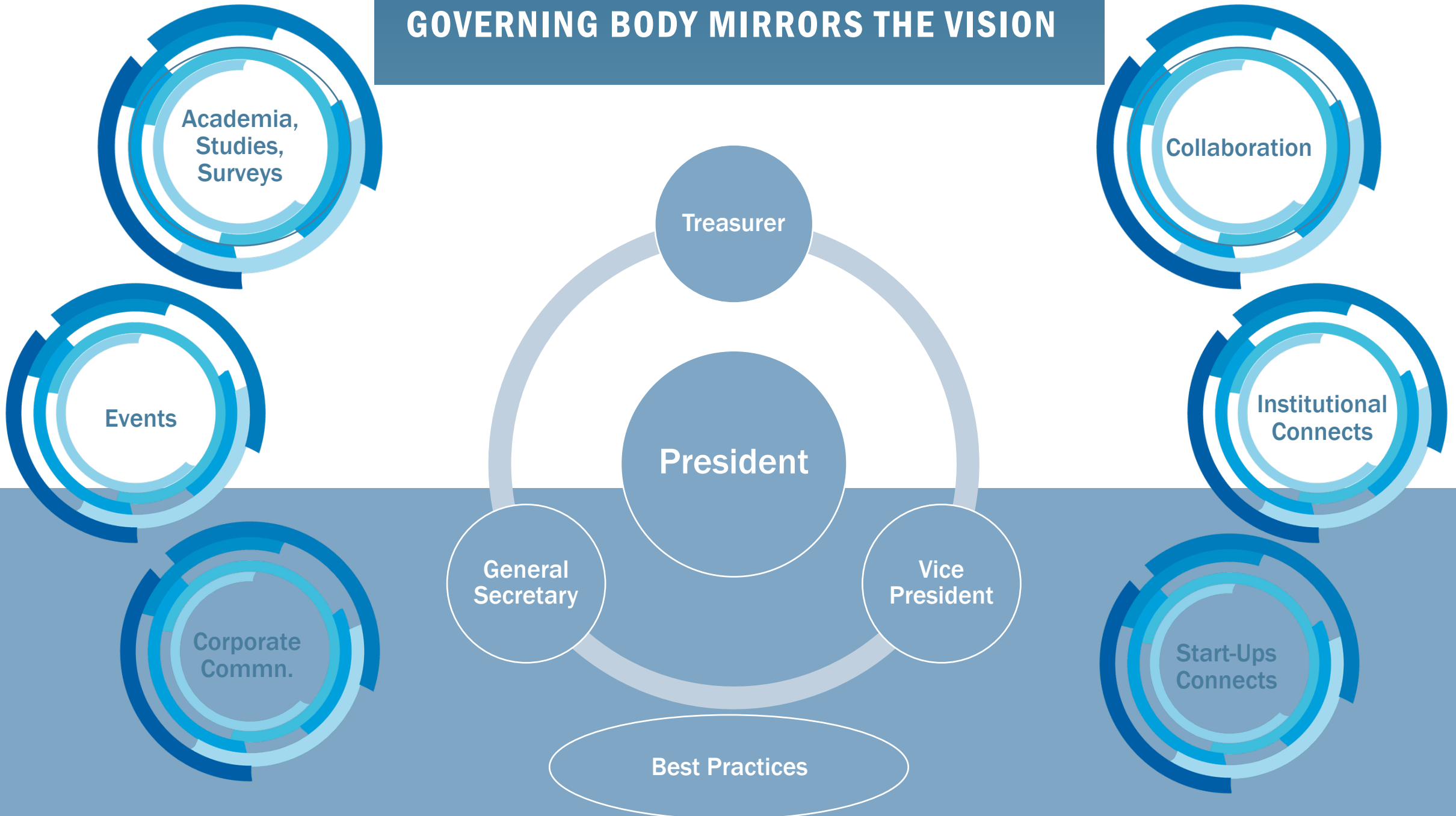
- 1. Site visits where possible – Free for members; Paid for non-members.**
- 2. Brainstorming for solutions to challenges in industry. As a service from the chamber. Free for members; Paid for non-members**
- 3. Academic institutions - Live case study solutioning**
- 4. Database of accredited vendors of members**



GOVERNING BODY POSITIONS 2021

Umesh

GOVERNING BODY MIRRORS THE VISION





BRAINSTORMING

Ashish/Dharmesh

KEY POINTS TO DISCUSS

- 1. What value you see in associating with CVSCL**
- 2. Did you feel engaged in the monthly discussions & presentations..... if not why?**
- 3. Is the day/timing and duration of the meeting most convenient**
- 4. What should be done to increase the participants engagement**



RECOGNITION

Umesh/Ashish



Chamber of Visionary Supply Chain Leaders

CERTIFICATE OF APPRECIATION

CVSCL is proud to acknowledge the contribution of

Saurabh Goyal, JUSDA India

for the contribution to CVSCL's Collaboration Initiative in 2020

A handwritten signature in black ink, appearing to be "Saurabh Goyal", is written over a horizontal line.

President, CVSCL



Chamber of Visionary Supply Chain Leaders

CERTIFICATE OF APPRECIATION

CVSCL is proud to acknowledge the contribution of

Nikhil Kush, PATH

for sharing the Best Practices in Public Health Supply Chain in 2020

A handwritten signature in black ink, appearing to read "Nikhil Kush", is written over a horizontal line.

President, CVSCL



Chamber of Visionary Supply Chain Leaders

CERTIFICATE OF APPRECIATION

CVSCL is proud to acknowledge the contribution of

Sandeep Anand, Alden Global

for the contribution to CVSCL's Collaboration Initiative in 2020

A handwritten signature in black ink, appearing to be "Sandeep Anand", is written over a horizontal line.

President, CVSCL



Chamber of Visionary Supply Chain Leaders

CERTIFICATE OF APPRECIATION

CVSCL is proud to acknowledge the contribution of

Sujit Sahu, Oracle JAPAC

for consistent participation in the monthly meetings in 2020

A handwritten signature in black ink, appearing to read "Sujit Sahu", is written over a horizontal line.

President, CVSCL



Chamber of Visionary Supply Chain Leaders

CERTIFICATE OF APPRECIATION

CVSCL is proud to acknowledge the contribution of

Shampayan Ghosh, Mother Dairy

for consistent participation in the monthly meetings in 2020

A handwritten signature in black ink, appearing to be "Shampayan Ghosh", is written over a horizontal line.

President, CVSCL



Chamber of Visionary Supply Chain Leaders

CERTIFICATE OF APPRECIATION

CVSCL is proud to acknowledge the contribution of

Umesh Madhyan, HCCB

for sharing the Best Practices on Supply Chain Automation in 2020

A handwritten signature in blue ink, appearing to read 'Ashish', is written over a horizontal line.

Gen. Secretary, CVSCL



Chamber of Visionary Supply Chain Leaders

CERTIFICATE OF APPRECIATION

CVSCL is proud to acknowledge the contribution of

Kartik Shah, Sennheiser Electronics

for Excellence in Leadership & Execution of CVSCL Annual Event in 2020

A handwritten signature in black ink, appearing to read "Kartik Shah", is positioned above a horizontal line. The signature is stylized and cursive.

Gen. Secretary, CVSCL

THANK YOU

